

Ad personam Jean Monnet Chair

„Vasile Pușcaș”

Annex 1

F.1 Specific Activity: TEACHING

Contents

Contents.....	1
EUROPEAN INTEGRATION AND GLOBAL INTERDEPENDENCIES.....	2
EUROPEAN NEGOTIATIONS.....	5
NEGOTIATIONS IN EUROPEAN AFFAIRS AND INTERNATIONAL RELATIONS.....	8
MANAGEMENT DECISION-MAKING IN FOREIGN POLICY (CASE STUDY: EU).....	11
EUROPEAN EXTERNAL ACTION SERVICE AND INTERNATIONAL CONFLICT MANAGEMENT.....	14

EUROPEAN INTEGRATION AND GLOBAL INTERDEPENDENCIES

Prof. in charge: Vasile PUȘCAȘ, PhD

Typology: Lecture; Seminar

N° of hours: 2 h course, 2 h seminar x 14 weeks = 56 hours/year

N° of students: 25

Type of study: 2nd cycle (Masters)

Nature: Compulsory

Description: This course aims at introducing master students to a new type of analysis of the European integration process, this time from the perspective of global interdependencies. For the duration of the course the MA students will actively participate to discussions regarding the role and place of the EU in the international system.

Bibliography:

- Buzan Barry, Ole Waever, *Regions and power: the structure of international security* Cambridge: Cambridge University Press - 2003
- Buzan Barry, *Sistemele internationale in istoria lumii*, București, Polirom, 2009
- Di Mauro Filippo, Stephane Dees, Warwick J McKibbin, *Globalisation, regionalism and economic interdependence*, Cambridge University Press, 2009
- Cerny Philip G, *Rethinking world politics: a theory of transnational neopluralism*, Oxford University Press, 2010
- Etzioni Amitai, *From empire to community: a new approach to international relations*, New York, Palgrave, 2004

- Ionescu Ghita, *Oameni de stat intr-o lume interdependentă*, București, All, 2009
- Keohane Robert O. și Joseph S Nye, *Putere si interdependență*, București, Polirom, 2008
- Owen John M, *The clash of ideas in world politics: transnational networks, states, and regime change*, Princeton University Press, 2010
- Pușcaș Vasile, *Managing Global Interdependencies*, Cluj-Napoca, Eikon, 2010

Thematic:

Topics	Schedule courses	Schedule seminars
1. Power and International System	2 hours	2 hours
2. “Soft power” and “Smart Power” vs. “Hard Power” in 21 st Century	2 hours	2 hours
3. Interdependencies: definitions and typologies	2 hours	2 hours
4. Complex interdependence	2 hours	2 hours
5. Concept and process of integration	2 hours	2 hours
6. EU as global actor: political-social perspective	2 hours	2 hours
7. Regional Integration vs. globalization	4 hours	4 hours
8. Internal Market: definition and principles	2 hours	2 hours
9. Internal Market: decision making mechanisms	4 hours	4 hours
10. European Policies	2 hours	2 hours
11. EU foreign and interior policies	2 hours	2 hours
12. Member States and European Convergences	2 hours	2 hours

Skills:

- Proper use of specific terms.

- Proper use of theories that define the process of European integration and global interdependencies.
- Development of the capacity for a comprehensive analysis of the role the European Union in contemporary international system.

Evaluation:

- Active participation in courses and seminars
- Paper presented on a topic established
- Participating in simulations

EUROPEAN NEGOTIATIONS

Prof. in charge: Vasile PUȘCAȘ, PhD	Prof. in charge: Ioan-Mihai ALEXANDRESCU, PhD
Typology: Lecture	Typology: Seminar
N° of hours: 2 h course x 14 weeks = 28 hours/year	N° of hours: 1 h course x 14 weeks = 14 hours/year

N° of students: 25

Type of study: 2nd cycle (Masters)

Nature: Compulsory

Description: This course provides to graduates a fundamental knowledge on European negotiations: negotiating framework, actors, principles and mechanisms for negotiation in the European Union. This course is based on an interactive method, students being involved in negotiations simulations in different levels and fields.

General Bibliography:

- Jönsson C.; Bjurulf B.; Elgström O.; Sannerstedt A.; Strömvik M. <http://www.ingentaconnect.com/content/mnp/iner/1998/00000003/00000003/00193549> - [aff_1](#) "Negotiations in Networks in the European Union", *International Negotiation*, Volume 3, Number 3, 1998 , pp. 319-344(26)
- Pușcaș Vasile, *European Negotiations*, Trieste, IUIES-ISIG, 2006
- Pușcaș Vasile, *Negociind cu Uniunea Europeană*, București, Economica, vol 1-6, 2003, 2005
- Metcalfe D., "Leadership in European Union Negotiations: The Presidency of the Council", in *International Negotiation*, Volume 3, Number 3, 1998 , pp. 413-434(22)

- Meerts Paul, “Negotiating in the European Union: Comparing Perceptions of EU Negotiators in Small Member States”, in *Group Decision and Negotiation*, vol. 6, No 5, pp. 463-482
- Staab Andreas, *The European Union Explained: Institutions, Actors, Global Impact*, Indiana University Press, 2008
- Stubb Alexander, *Negotiating Flexibility in the European Union*, Palgrave Macmillan, January 2003
- Kutas Geraldine, “EU Negotiating Room in Domestic Support after the 2003 CAP Reform and Enlargement”, Institute for International Trade Negotiations and Science PO, *Working Paper*, May 2006 http://gem.sciences-po.fr/content/publications/pdf/kutas_domestic_support120606.pdf

Thematic :

Topics	Schedule courses	Schedule seminars
1. European Union – framework for an ongoing negotiation	2 hours	1 hour
2. Principles of the European negotiations	2 hours	1 hour
3. Actors and mechanisms in the European negotiations	2 hours	1 hour
4. Negotiations on the Internal Market	2 hours	1 hour
5. Political-social negotiations in European Union (including simulation)	4 hours	2 hours
6. EU Budget Negotiations (including simulation)	4 hours	2 hours
7. Common Agriculture Policy Negotiations (including simulation)	4 hours	2 hours
8. External Relations – defining the common positions	2 hours	1 hour
9. EU Negotiations for its Enlargement (including simulation)	4 hours	2 hours
10. Civil Society and EU Institutions	2 hours	1 hour

Skills:

- Proper use of specific terms.
- Knowledge of European negotiation process.
- Development of communication capacity.

Evaluation:

- Active participation in courses and seminars
- Paper presented on a topic established
- Participating in simulations

NEGOTIATIONS IN EUROPEAN AFFAIRS AND INTERNATIONAL RELATIONS

Prof. in charge: Vasile PUȘCAȘ, PhD

Typology: Lecture

N° of hours: 2 h course × 14 weeks = 28 hours/year

N° of students: 25

Type of study: Doctoral Studies

Nature: Compulsory

Description: This course aims to examine theoretical and practical aspects of negotiations and the specificities of the EU decision-making process: the theory and practice of international negotiations; mechanics and dynamics of the EU Institutions; EU decision-making structures; influencing the EU from outside.

General Bibliography:

- Jönsson C.; Bjurulf B.; Elgström O.; Sannerstedt A.; Strömvik M. [http://www.ingentaconnect.com/content/mnp/iner/1998/00000003/00000003/00193549 - aff_1](http://www.ingentaconnect.com/content/mnp/iner/1998/00000003/00000003/00193549-aff_1) "Negotiations in Networks in the European Union", *International Negotiation*, Volume 3, Number 3, 1998 , pp. 319-344
- Meerts Paul, "Negotiating in the European Union: Comparing Perceptions of EU Negotiators in Small Member States", in *Group Decision and Negotiation*, vol. 6, No 5, pp. 463-482
- Metcalfe D., "Leadership in European Union Negotiations: The Presidency of the Council", in *International Negotiation*, Vol. 3, No 3, 1998 , pp. 413-434
- Pușcaș Vasile, *European Negotiations*, Trieste, IUIES-ISIG, 2006

- Schneider Christina J., *Conflict, Negotiation and European Union Enlargement*, Cambridge University Press, 2008
- Staab Andreas, *The European Union Explained: Institutions, Actors, Global Impact*, Indiana University Press, 2008
- Stubb Alexander, *Negotiating Flexibility in the European Union*, Palgrave Macmillan, January 2003

Thematic:

Topics	Schedule
1) European Union as international actor	2 hours
2) European Affairs and National Interests	2 hours
3) Actors and mechanisms in the European negotiations	2 hours
4) External Relations – defining the common positions	2 hours
5) International Trade Negotiations. EU positions	2 hours
6) International Environment and EU diplomacy	2 hours
7) Multilateral Negotiations (Case Studies)	4 hours
8) Bilateral Negotiations (Case Studies)	4 hours
9) EU Negotiations for its Enlargement (including simulation)	4 hours
10) Negotiations for Peace. Conflicts Management	4 hours

Skills:

- Proper use of specific terms.
- Knowledge both of International and European negotiation process.
- Development of communication capacity.

Evaluation:

- Active participation in courses and seminars
- Paper presented on a topic established
- Participating in simulations

MANAGEMENT DECISION-MAKING IN FOREIGN POLICY (CASE STUDY: EU)

Prof. in charge: *Marcela SĂLĂGEAN*, PhD

Typology: Lecture; Seminar

N° of hours: 1 h course, 1 h seminar x 14 weeks = 28 hours/year

N° of students: 25

Type of study: 2nd cycle (Masters)

Nature: Compulsory

Description: This course aims at introducing master students to analyzing the decision making process specific to foreign policy, having as a case study the EU. Students will be able to learn decision making models, analysis levels, as well as the manner in which the EU foreign policy has been attained and is being carried out today.

Bibliography:

- Banchoff Thomas, Smith Mitchell P. (Ed. By) *Legitimacy and the European Union. The contested polity*, London, Routledge, 2005
- Gross Eva, *The Europeanization of National Foreign Policy Continuity and Change in European Crisis Management*, New York, Palgrave, 2009
- Mintz Alex, DeRouen Jr.Karl, *Understanding Foreign Policy Decision Making*, Cambridge, Cambridge University Press, 2010
- Richardson Dick, Stone Glyn, *Decisions and Diplomacy. Essays in Twentieth-Century International History*, London, Routledge, 2005
- Smith Karen E., *The Making of EU Foreign Policy. The Case of Eastern Europe*, New York, Palgrave, 2004

- Smith Michael E., “Institutionalization, Policy Adaptation and European Foreign Policy Cooperation”, in *European Journal of International Relations*, Vol. 10 (1), pp. 95-136
- Wall Stephen, *A Stranger in Europe. Britain and the EU from Thatcher to Blair*, Oxford, Oxford University Press, 2008

Thematic:

Topics	Schedule
1. Models of decision-making in the foreign policy	2 hours
2. Levels of Analysis in Foreign Policy Decision Making	2 hours
3. European Union: legitimacy and foreign relations	2 hours
4. Institutionalization of EU Foreign Policy	2 hours
5. EU enlargements and foreign policy	2 hours
6. The Europeanization of National Foreign Policy	2 hours
7. EU foreign relations with Eastern Europe until 1989	2 hours
8. EU foreign relations with Eastern Europe until 1995	2 hours
9. The Old Member States and EU Foreign Policy	2 hours
10. Future of EU Foreign Policy after Lisbon Treaty	2 hours
11. Case Study: EU and Russia	2 hours
12. Case Study: EU and USA	2 hours
13. Case Study: EU and Middle East	2 hours
14. Case Study: EU and Mediterranean Area	2 hours

Skills:

- Proper use of specific terms and methods for an complex analysis.
- Knowledge of levels analysis of the foreign affairs.
- Development of analysis capacity.

Evaluation:

- Active participation in courses and seminars

- Paper presented on a topic established

EUROPEAN EXTERNAL ACTION SERVICE AND INTERNATIONAL CONFLICT MANAGEMENT

Prof. in charge: Oana Cristina POPA, PhD

Typology: Lecture; Seminar

N° of hours: 1 h course, 1 h seminar x 14 weeks = 28 hours/year

N° of students: 25

Type of study: 2nd cycle (Masters)

Nature: Compulsory

Description: The applied knowledge of the European institutions role which put in work an EU policy is essential in order to assimilate its importance. This course is designed to observe how an EU body works on a policy area. At the same time, the student will be able to observe the working of this body in the management of international conflicts. Finally, here it is to see to what degree the application of an EU policy reinforces the EU status and helps to strengthen its position in the international system.

Bibliography:

- Duke Simon, "Providing for European-Level Diplomacy after Lisbon: The Case of the European External Action Service", in *The Hague Journal of Diplomacy* 4 (2009), pp. 211-233, http://www.jura.fu-berlin.de/einrichtungen/we3/honorarprofs/bolewski_wilfried/dokumente/8_European_Culture/Duke_European_External_Action_Service.pdf
- Raube Kolja, "The Construction of the European External Action Service" in *ARENA 2009*, http://www.graspe.eu/document/Raube_ARENA2009.pdf
- Smith Michael E., "Institutionalization, Policy Adaptation and European Foreign Policy Cooperation", in *European Journal of International Relations*, Vol. 10(1), pp. 95-136

- Tiilikainen, T., “The EU as an international Actor – The EU’s Self-Understanding”. Paper presented at the RECON Workshop “Beyond Intergovernmentalism” in Istanbul, November 2008.
- Vanhoonacker, S., “The European Security and Defence Policy and coherence challenges in the Council”, in: Blockmans, Steven (Ed.): *EU Crisis Management*, The Hague: Assser Press, 2008, pp. 145-156.
- Vanhoonacker, S., “The Institutional Framework”, in: Hill, Christopher; Michael Smith (Eds.): *International Relations and the European Union*. Oxford: Oxford University Press, 2005, pp. 67-90.

Thematic:

Topics	Schedule
1- Management of International Conflicts: Definitions, Principles, Typologies	2 hours
2- Conflict Management by International Organizations	2 hours
3- EU - Global Actor	2 hours
4- Institutionalization of the EU Foreign Policy	2 hours
5- Treaty of Lisbon: European External Action Service	2 hours
6- EU Foreign Policy in a changing international system	2 hours
7- The National Diplomacy and EU external representation	2 hours
8- The EEAS, EU Delegations and Member States’ Diplomatic Services	2 hours
9- Foreign Policy as Communitarian Policy	2 hours
10- The EEAS and Civil Society	2 hours
11- European Conflict Management in the Middle East	2 hours
12- Case Study: South Caucasus	2 hours
13- Case Study: Mediterranean	2 hours
14- Case Study: Asia	2 hours

Skills:

- Proper use of specific terms.
- Knowledge of the EU institutional framework of foreign decision-making.
- Development of analysis capacity of the EU foreign policy.

Evaluation:

- Active participation in courses and seminars
- Paper presented on a topic established
- Participating in simulations